

HAMISH TURNER AND ASSOCIATES

# BDM COMPLETE AUGUST 2023



Nelson - 16th August 2023  
Rutherford Hotel

Wellington - 17th August  
Wileston Conference Centre



# HOW WILL BDM COMPLETE BENEFIT ME?

Proven techniques specific to the New Zealand market on how to grow rent rolls

- Learn from award winning experts in BDM roles on how they have successfully grown their rent roll.
- Learn new systems and processes specific for growth.
- Hear from award winning leaders in the property management industry about their successes, and what they have learned along the way
- Learn new sales strategies..
- Sales scripts and dialogues – proven effective techniques to overcome objections
- Learn how to keep your head above the water both personally and professionally.
- Learn how to reach homeowners and tenants on social media.
- Learning to how use a CRM system, build a rental portfolio, and save time in the process.

*BDM Day with Hamish Turner and the Team, was an awesome event, we have taken away a lot of helpful information to put back into the business. Great day to connect with other BDM's and owners.*

## Registration

Name

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Company

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Email Address

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Email Address

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Nelson or Wellington (please circle)

**\$625 +GST**

**10% DISCOUNT  
FOR MULTIPLE  
TICKETS.  
10% DISCOUNT  
FOR HTA/IRE  
MEMBERS**

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